

Maestro Consulting Services

For Health Systems, ACOs, CINs, Partnerships & Associations



CLINICAL INTEGRATION & POPULATION HEALTH



Challenge: Advanced CINs & ACOs require more sophisticated strategy, infrastructure, tools & processes for management of risk

Services: Readiness & Maturity Assessment, Care Management Platform Strategy, Affiliated Physician Planning, Medical Services Organization Planning, Value Based Care Incentive & Penalty Measurement, Population Stratification & Patient Activation

CONSOLIDATION & PARTNERSHIP



Challenge: Partnerships, mergers & acquisitions are accelerating. The cost to build the IT & analytics competencies & infrastructure needed to manage the health of populations & the associated risk is prohibitive for most organizations, economies of scale will be necessary

Services: Due Diligence, Benefits Documentation, Alternative Scenario Evaluation, Capital & Operating Cost Analysis, Post-integration/Partnership Planning, Business Agreements, Proof of Concept Projects

STRATEGY & BUSINESS PLANS



Challenge: No longer one-size-fits-all, strategy depends on market progress toward clinical integration, new care & reimbursement models, & health system growth plans

Services: Comprehensive Strategies or Business Plans for Population Health Management & Care Management Platforms; Business Intelligence & Analytics; Transformational Processes for Key Populations or Technologies, Go-To-Market for Innovation; Proof of Concept Initiatives, etc.

ORGANIZATION DESIGN



Challenge: Unsure of existing competencies & capabilities in Quality/Performance Improvement, Health Informatics, Business Intelligence/Analytics, Information Technology & Population Health Management Services

Services: Rapid Current State Evaluation, Gap Identification, Benchmarking, Design of New Operating Models, Shared Services, Organization Structure & Roles/Responsibilities

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GOVERNANCE DESIGN



Challenge: Prioritization & rationalization of strategic data, information technology, transformation & innovation initiatives requires balancing return on investment, accountability & risks

Services: Governance & PMO Structure Assessment, Dem& Rationalization, Governance of IT, Data, Partnerships, Clinical Performance Improvement & ePMO Design

BUSINESS INTELLIGENCE & ANALYTICS MAKING



Challenge: Insight driven decision making requires trust in data integrity, sound data management & reporting processes, & new approaches for clinical, financial, business & information technology leaders to work together

Services: Data Accuracy & Quality Assessment, New Operating Models For Integrated Analytics, Proof of Concept Projects, Education, Road Map for Data-driven Decision Making

INTERIM LEADERSHIP



Challenge: Turnover of key executives can be unexpected or planned. A seasoned leader with specific objectives & a 90+ Day Plan can make the transition to permanent more productive

Services: Interim CIOs, CMIOs, Quality Officers, PHM Leaders, etc. We provide Rapid Assessments prior to launch of interim programs enable goal setting. Partnership with major search firms provides expertise throughout the search process

SYSTEM SELECTION



Challenge: The “state-of-the-vendor marketplace” is dynamic & changing rapidly. New requirements to support the extended enterprise & value based care complicate selection of enterprise & niche vendors

Services: Vendor Marketplace Education, Use Case Development, Requirements Definition, Vendor Contracting, Proof of Concept Projects, ROI & Value Planning, Implementation Planning